# SINCERITY OF PURPOSE A POWERFI STIMULANT IN POPULARITY CONTESTS

# Confidence of Contestants

### People Are Popular Who Are Workers

WORDS FOR WORKERS. 

own mind that you will,

Effort applied energetically to any

good purpose is always rewarded with

votes in the Bulletin's Popular

Subscribers sending in subscriptions to the Bulletin must al-

ways mention the names of the con-

testants they wish to vote for, as all

ballots are filled out in full before

leaving office. You can hold back the

Every subscription payment made

ballots as long as you wish.

The philosophy of "I'll win," will that they intend to win-and what is turn friends' pessimism to rosy optim- more, you should be certain in your

Lack nothing in confidence when you approach your friends to ask for good results. The contestants who aptheir support. Doubtfulness in your-ply their energies for the next few self will make your friends doubtful weeks to the purpose of securing

Every candidate should try and im- ity Contest are certain to be rewarded press all whom they ask for votes, with magnificent vote totals.

Are you determined in the purpose worth hundreds of dollars and is not you are pursuing? Are you really sincere in your attempt to get the trip to devote all your time? Yosemite and California, that the Bulletin is offering to five women? Special Notice. There is no more powerful stimu lant for the success of your campaign than the sincerity of purpose you make evident to your friends and Bulle tin renders, when you request their support. This sincerity must not be confused with anxiousness. There is a world of difference between the ex pressions: "I hope I shall win," and I am going to try as hard as I can." Choose the last in expressing your desire to people to whom you speak The world likes a worker and the word "try" with its three little letters is the word of progress. It contains more power than a ten thousand word

vocabular of wishes. The vote totals today show the suc cess of the contestants who have worked. It is not too late today to begin to do what others have done. you apply yourself with just a little more energy than do your opponents you will be the successful one.

There are at least at this time, a hundred people who have paid their subscriptions and have never been the best club offers that will be asked for the votes they are entitled made during the entire contest. The The only way you can ascertain securing of the premium votes given who these people are is by continuous who these people are is by continuous sary that the three yearly subscrip-and systematic canvass of your friends tions be turned in at one time. Every and Bulletin readers. Don't procrastinate in doing so-do it now. Look for these readers who have al-Look for these readers who have al-ready paid their subscriptions and at sued, and when the contest record the same time you will find many others who are waiting to make payments when they are asked for their votes. It takes little argument to induce friends to take the Bulletin. Almost every one you ask will do so especially when they can at the same time help you secure this splendid

It has been truly said that "fortune knocks but once at every door." Some How Votes Are Issued, people are so busy that they never Each copy of the hear the rap, which makes it neces- will contain a coupon, which, when sary for Good Fortune to go out after them with a stuffed club and drag then: in. Candidates, this is your op- fied. This number will vary from portunity. There is no easier way to day to day. No advance announce-secure such a trip except having it ment of the number of votes will be presented to you on a silver platter, given.' Votes will also be issued on That is virtually what your friends paid subscriptions to the Evenwill do, for you, if you show you are ing and Weekly Bulletin in sincere in your desire to take the trip. proportion to the length of time for a few weeks work you are such subscriptions are paid in acto be awarded six weeks of summer cordance with the schedule appeartravel in California. This trip is ing below.

1 Vote for Trip Contestant

In Evening Bulletin Popular Voting Contest

Miss ......

District No. .....

and send to the Bulletin Contest Department,

1 Vote for Chaperone Contestant

In Evening Bulletin Popular Voting Contest

Mrs. ......

Fill in name of your favorite candidate and send to.

(This coupon is not good after Monday, April 4)

the Bulletin Contest Department,

(Not Good After Monday, April 4)

Fill in name and district of your favorite candidate

Nominations Not Closed.

There seems to be an impression that nominations are closed forevermore, so far as this contest is concerned. The nominations are not closed, and will not be until the end Will Secure Votes of the contest. You could, if you be wish, nominate a candidate on the last day of the contest.

Three months' subscription to the Evening Bulletin, \$200.

Six months' subscription to the Evening Pulletin. \$4.00.

District No. 2 includes the County of Hawaii,
District No. 3 includes the County

of Maul.
District No. 4 includes the County
of Kaual. Don't forget the candidates for

chaperone are candidates at large.
You may take the trip any time you choose, singly or in groups.

VOTES ON SUBSCRIPTIONS AL

LOWED AS FOLLOWS

One month's subscription to Evening Bulletin-Old sub scription, 100 votes; new subscription, 125 votes, Three mouths' subscription to the

Evening Bulletin-Old sub scription, 350 votes; new subscription 450 votes Six months' subscription to the Evening Bulletin-Old sub-scription, 800 votes; new subscription,

1000 votes. One year's subscription to the Evening Builetin-Old sub-scription, 2000 votes; new subscrip-the Washington Heights Bap tion, 2500 votes,

Five years' subscription to the 'God Evening Bulletin—Old subscription, 15,000 votes; new subscriprations.' tion, 20,000.

One year's subscription to the Weekly Bulletin—Old subscription, 100 votes; new subscription, 125

Five years' subscription to the on or since March 7 entitles the pay-Weekly Bulletin-Old aubscriper to votes. Present receipts and votes will be issued. You vote for tion, 1250 votes; new subscription, two candidates—a trip and a chap-

Club Offer Closes March 31.

Only one week more from today remains for candidates to take
advantage of the offer of several
thousand extra votes to contestants
who tays in the scattering of the scattering of

THE PRICE OF THE DAILY AND WEEKLY BULLETIN IS AS FOLLOWS

One month's subscription to the Byening Bulletin, 75 cents. Twelve months' subscription THE DISTRICTS ARE AS FOLLOWS Evening in lietin, \$8.00.

District No. 1 includes the City and Pive years' subscription to Evening Bulletin, \$40.00. Evening Bulletin, \$40.00. One year's subscription to Weekly Bulletin, \$1.00. Five years' subscription Weekly Bulletin, \$5.00.

> Address all inquiries to MANAGER, CONTEST DEPT., Evening Bulletin, Honolulu, T. H.

James B. McSwanson is in charge of the contest.
Office Hours—11 a. m. to 1 p. m. 3:30 p. m. to 4:30 p. m.

ROCKEFELLER PRAYS DAILY.

Each Morning Oil Magnate Seeks Divine Help in Aspirations.

NEW YORK, Mar. 14.-John D. Rockefeller's daily prayer repeated each morning at the beginning of the day's work is this, according to

ious doctrine, he said:
"Mr. Rockefeller and his family

begin each day with prayers. He is the nob'est, gentlest and sweetest soul that I have ever met."

Family of five victims of avalanch

### Standing of Chaperone Contestants Candidates-At-Large

thousand extra votes to contestants	HAWAII.	WANTED TO
who turn in the equivalent of three	Mrs. Helen Siemson	12,736
daily yearly subscriptions before 5	Mrs. Carrie Scharratt, Kailua Waimea	3,996
p. m., March 31. This is one of	Mrs. Chas. M. KingOlaa	3,928
the best club offers that will be	Mrs. Bessie Clinton	3,183
made during the entire contest. The	Mrs. R. T. Forest	3,117
securing of the premium votes given	Mrs. William Watson	3,040
is an easy matter, as it is not neces-	Mrs. A. G. Curtis	3,028
sary that the three yearly subscrip-	Mrs. Minnie Trowbridge Hawaii	2
tions be turned in at one time, Every	RAITAT	
subscription payment made to the	Mrs. Henry Blake :Koloa	4.534
Bulletin is credited to the can-	Mrs. Henry E. AbbeyAnahola	3,345
didates for whom the votes are is-	Mrs. Wm. Kruse Wahiawa	3.095
sued, and when the contest record	MAUI.	0,000
	Mrs. Ed. DanielsLahaina	5.769
shows that any candidate has an equivalent of three daily subscrip-	Mrs. Beggs, Puunene HospitalPuunene	3.780
tions, the extra votes are issued.	Mrs. W. W. Wescott Puunene	
Several of the candidates have se-	Mrs. w. w. wescott	3,202
cured subscription clubs, and there	Standing of Trip Contestants	land.
	standing of 11th contestants	
is not a candidate in the contest	DISTRICT NO. 1.	- 1
who could not get at least one be-	Miss Mary McCabe, Kapiolani Ma-	
fore next Thursday if she would		48.094
try.		47,360
How Votes Are Issued.	Miss Mary Johnson, Johnson Sana-	
Each copy of the Bulletin	torium Honolulu	29,419
will contain a coupon, which, when	Miss Rebecca Macy	9,296
properly filled out, will entitle the	Miss Naomi LazarusPearl City	5.354
holder to votes of the number speci-	Miss Emma Sasaki, 1457 Auld Lane, Honolulu	5,177
fied. This number will vary from	Miss Honey Voss	3,840
day to day. No advance announce-	Miss Emma French, Sachs' Honolulu	3,176
ment of the number of votes will be	Miss Bernice Dwight Honolulu	3,094
given.' Votes will also be issued on	Lillian Akina, 847 Mokakauea St	3,080
paid subscriptions to the Even-	Miss Malia Sakuma, Oregon Block. Honolulu	3.046
ing and Weekly Bulletin in	Miss Lucy K. Barber	3,042
proportion to the length of time	Miss Lucy Kops, 915 Prospect St Honolulu	3,033
such subscriptions are paid in ac-	inging windl suche! And wanders not	3,030
cordance with the schedule appear-		3,014
s ing below.	DISTRICT NO. 2.	0,014
	Miss Queenie Scharratt, Kamuela Hilo	3.996
	Miss Louisa de Harne	3,663
	Miss Katherine Clark	3,320
		3,231
rip Contestant	Miss L. Williams Hilo Miss Isabella Koomoa, Kesuhou. N. Kona	3,217
ip contestant	Miss Helen Watson Hilo	3,166
	Miss Kuulei HapaiiHilo	3.143
ulletin Popular	Miss Hattie Saffery	3,127
	Miss Mary K. Keawehano Hilo	3,124
Contest	Miss Lizzie Macy, WaikaumaloKailua	3,113
	Miss Annie Kai Keauhou	3,104
	Miss Alice Hattie, KohalaHilo	3,100
		3,098
Transfer Street of the Parket Street	Miss Trinnie Marcos	3.094
	Mary H. Kawewehi Keauhou	
	Miss Poulle Poullies Till	3.079
rict of your favorite candidate	Miss Emily Ewaliko Hilo	
	Miss Mary Nailima Pahala	3,077
in Contest Department,	Miss Emma Akamu	3,057
y, April 4)	Miss Mary Arakawa Hilo Hilo Hilo	3,041
	Miss Rose A. Mailma	3,032
	Miss M. Hose	3,020
	Miss Annie Aiu	3,010
	Miss Maggie Nakapuahi Hilo	.101
narana Contactant	Maud Fisher	2
perone Contestant	DISTRICT NO. 3.	7,097
	Miss Sarah Cockett Lahaina	
ulletin Popular	Miss Mary Kaoo, Kaunakakai Molokai	3,200
	Miss Nancy Aki Lahaina	3,140
Contest	Miss Lyda Crickard Punnene	3,100
	Miss Scholtz. Circuit Court Wailuku	3,106
	Miss Waiaholo Lahaina	3,085
**********	Miss Mary Marciel	3,057

Miss Lily Aki
DISTRICT NO. 4.
Miss Annabelle Mundon
Kapaa

. . . . . . . . . . . . Kealia

Miss Alice Ai .....Lihue
Miss Neal .....Kealia

### DEARBORN GIVES FINE ADDRESS

CHAMBER OF COMMERCE

The Pacific Coast and Hawaii Will Be Chief Beneficiaries When the Panama Canal Route Is

The address delivered by J. 8
Dearborn, president of the American
Hawaiian Steamship Company, before
the members of the Chamber of Commerce yesterday afternoon, was listened to with great interest. In introducing the speaker J. F. Morgan, president of the Chamber of Commerce,
said: "One of the matters for discussion and which is very important to
the people of the Territory and in fact
to all the people of the United States
is the present Coastwise law, I do
not know what Mr. Dearborn is going
to speak to you about this afternoon to speak to you about this afternoon but whatever he says will be of the utmost interest."

utmost interest."

Mr. Dearborn prefaced his address by saying: "On behalf of the American-Hawafian S. S. Company I thank you for the honor conferred upon me by having been asked to address you this afternoon. I have some ideas about passenger traffic and about the transfer havings. ourist business. When I came out here eleven years ago, Honolulu was comparatively speaking a small place. "The American-Hawalisn Company

the outgrowth of the old clipper lin of vessels which have now become obsolete. When Hawaii was annexed obsolete. When Hawan was annexed we saw our opportunity and I came out here as a spy to look over the ground and see what prospects there were for starting a line of steamers. the Washington Heights Baptist At that time I was forcibly impressed with what had been done as regards the sugar industry. I saw that here thoughts, the same ideals and aspirations."

Speaking on Rockefeller's religious doctrine be said:

vessels unless there was ample freight both ways. Mr. Swanzy took me round the harbor, and so far as I could see there was absolutely nothing to warrant a line of steamers being put on. "B. F. Dillingham, however, provided facilities, by building the Oahu railroad, Later, however, I made arrangements for incorporating a line of steamers to handle the sugar of Hawali. We were 45to to sell \$2 200,000 worth of bonds; we made a rate; built three steamers and have kept on increasing our service ever since."

Tehuantepec Routs,
"When you go into any big business, you try to steal all the information you can, but generally end up by having to purchase a large portion of it. Having been through the ploucer end of the business, by sending ships around the Horn, we started the Tehuantepec route. The advantage of this new route over that of Panama is that the former is some 1200 miles shorter to New York than by the latter route, but transhipment has to be made.

"The Islands were becoming insist-

"The Islands were becoming insistent upon some adequate measures being taken whereby their sugars could be properly handled and put on the markets in the quickest time possible. I went to Mexico, and the Tehuantepec proposition was put before the Hawaiian sugar growers. The sugar people saw the advantage and the Tehuantepec route was opened."

"The Tchuantepec railway is a pet scheme of President Diaz. He gave a concession and a number of concessionaries were in the field at once. The Tehuantepec route is 192 miles iong from Salina Cruz to Coatsacoalcos. It is a high class premier railway. "The Islands were becoming insist-

You see these ships of ours coming in here every twelve days? Well, we have eight on the Atlantic, which all connect in what I term the grand triangular course. These steamers all run on schedule time; if one is de-

run on schedule time; if one is delayed, the whole schedule is upset.

"For a long time our ships of 6000
tons arrived with freights of only 1000
tons, but we kept at it and today our
ships not only handle immense cargoes but keep up a regular schedule.

"At home I have read newspaper
articles about the Coastwise Laws.
We appreciate conditions, the business
of Honolulu has always been handled
as a through service by our line of
steamers. If the big ship had been
eliminated you would have had ships
of smaller tonnage. The Nevadan and
Nebraskan were specially built for
this service. There is such a preponderance of sugar in comparison to the
amount of freight down, that it is
very difficult to get full cargoes to this
port.

"And now as regards the research."

"And now as regards the passenger traffic. Four years ago we submitted a proposition to the Merchants' Association in reference to accommodation for passengers. About three years ago we purchased the Maine and the Missouri from the Atlantic Transport Company. We spent \$10,000 in having plans drawn up for passenger accommodations on these vessels, but, as it was estimated that at least some \$300,000 would be required to make the necessary alferations, we decided that the vessels were too slow to prove popular as passenger boats.

"We are carrying today about one-fifth of the sugar from these islands to 'And now as regards the passenger

"We are carrying today about onefifth of the sugar from these islands to
San Francisco. We are building a new
ship to be christened the 'Honoluluan'
or 'Honolulan,' whichever name is
thought to be the right one. This vessel will be ready in a few months. It
will have accommodations for fortyfive passengers, and will be of a high
standard and will cost about \$600 000.
We have done all that is possible to
put on a good service and this extra
passenger service will cost us at least
\$125.000. The Matson Navigation Company and Captain Matson are to be pany and Captain Matson are to be congratulated for their energy and courage in providing the fine service which they now offer you.

"The community wants this extra passenger service, but I have re-marked that your hotels are full, and I do not know where you will put the

### 7500

Extra votes will be given to every contestant for the equivalent of three new daily yearly subscriptions sent in before 5 P. M. Thursday, March 31st.

Extra votes will be given every contestant for the equivalent of three daily renewal yearly subscriptions sent in before 5 P. M. Thursday, March 31st.

Remittances need not be made at any one time, nor be for the same subscription nor for any stated period of time. There is no limit to the number of subscription clubs that may be secured by each contestant,

A record will be kept of all subscription payments, and when any contestant has a credit equal to three daily yearly subscriptions, either old or new, the votes will be is-

quirements of a warm climate, put out an 18-hole golf course, tennis courts, etc., then, and not till then, will you have a tourist trade that will be worth your while. This project will probably entail an expenditure of some \$2.500,

000 but it will repay you in the long "And now as regards the Panama Canal route. We are inclined to ac-cept President Taft's statement that the Panama canal will be finished in 1915. The work is down to a schedule. They have the men, the tools and the money. The Pacific Coast and Hawaii will be the chief beneficiaries when this canal is opened. With our termin-

als, ships and excellent service, we will be 'Johnny on the spot.' "Salling on a schedule every ten

extra passengers which the Honolulu- future looks bright to me. Everything an will bring, unless you undertake to looks flourishing. I thank you for

extra passengers which the Honolulus an will bring, unless you undertake to build adequate accommodations for them. There is no impression like the first impression. Tourists are coming here with money. In the East they have Florids to go to in the winter months, where millions of dollars have been spent on hotels. The West Indies also cater to the eastern tourist trade. Two steamers make regular trips to Bermuda, and a fine line of steamers ply between Jamaica, Boston and Philadelphia.

"But that is not all. You must provide amusement for your tourists. Every hotel in the East has its 18-hote golf course, tennis courts, etc. You must do the same. This island is smaller. The volcano is a wonderful sight, but it won't hold tourists forever. If you want tourists to stay for any length of time, you must provide for their amusement. You must build another large hotel, adapted to the requirements of a warm climate, put out on 18 hole golf course, tennis courts.

### DIED.

MEDEIROS—March 24, 1910, Mrs. Jas-cintha R, Medeiros mother of L. R. and M. R. Medeiros. Funeral will take place from the home of Mr. M. Correla d'Oliveira, cor-ner Alapai and Luso at 4:30 p. m. to-day. Interment at Catholic cemetery, King street. King street.

MILLIONAIRE, 45, IN SCHOOL.

BOSTON, March 13. - Millionaire and president of seven corporations at the age of 45. David Waldo Field of will be 'Johnny on the spot.'

"Salling on a schedule every ten days we should make connections with seven days when the Panama canal is open for traffic. I look forward to a great many visits to Hawaii. The

# Good Friday

## Easter

Large and Feather-Light Delivered in time for Breakfast Place Your Order Today

Easter Novelties and Gunther's Candies •

form an unsurpassed combination that is sold at

## Palm Cafe.

HOTEL STREET, NEAR UNION